



June 21,2011

**MANUFACTURER PRICE LIST (Commercial only)**

Manufacturer	Price List	Date	Increase	General Frt program	Fuelcharge
<b>Cabot Wrenn</b>	Contract	Dec-10	<b>ADD 5%</b>	7% of COM list	NO
	<i>7% of COM LIST PRICE for California -other states see pg 12</i>				
<b>Councill</b>	Contract	Oct-10		Get Quote	NO
<b>Deskmakers</b>	Casegoods & Tables	Feb-11		Freight Included or Will Call	NO
	Wood Guest Seating ( Revised Price guide)	Jun-11		Depending on Discount	NO
	San Remo Collection	Feb-11			
<b>Grand Rapids</b>	Contract	Apr-10		Plus Freight	NO
	<i>For orders less than \$250.00 net, a set-up/handling fee of \$50.00 will be charged.</i>				
				Get Quote	
<b>Highmark</b>	Contract	2010	<b>New Price Guide in August 2011</b>	frt free in Cal	NO
	<i>Supplemental price guide Insync &amp; Intouch (A2-HA arm)</i>			4 chairs free outside Cal	
	<i>1 to 3 chairs \$30 net, 4 more free. Free freight in California</i>				
<b>Intellaspac</b>	Contract	Mar-09		Freight included	NO
	Catalog Companion Price List/ New Items	Mar-09			
	<i>A small order fee of \$5 applies to all invoices of \$250 NET or less.</i>				
<b>J.Persing</b>	Contract	Feb-10		Get Quote	NO
<b>Krug</b>	Millennium, Nexus & Stratford	May-07	<b>Mar-08 + 5%</b>	prepaid frt	NO
	Artemis	Jun-09	<b>No Increase</b>		NO
	Artemis Laminate	Jan-11	<b>No Increase</b>		NO
	Virtu	April-06	<b>Mar-08 + 8.15%</b>	to regional whse	NO
	Vestrada	Dec-06	<b>Mar-08 + 8.15%</b>	or signed up for	NO
	Yorkville & Contour	May-07	<b>Mar-08 + 5%</b>	"FOB to you"	NO
	Conference	May-07	<b>Mar-08 + 5%</b>		NO
	V2	May-08	<b>No Increase</b>		NO
	Revo Tables	Jan-11	<b>No Increase</b>		NO
	Seating & Occasional Tables	May-07	<b>Mar-08 + 5%</b>		NO
	Zola	May-09	<b>No Increase</b>		NO
	Corfu	Oct-07	<b>No Increase</b>		NO
	Jordan Price Guide	Jan-11	<b>No Increase</b>		NO
	Juno & Trevisa	Nov-09	<b>No Increase</b>		NO
	Aqua	2010	<b>No Increase</b>		NO
<b>Nevins</b>	Meeting & Training Tables	Jan-08			<b>3% of Net</b>
	Simon	2011			<b>3% of Net</b>
	Conveyence	2011			<b>3% of Net</b>
	Conference	Jan-08			<b>3% of Net</b>
	Dining	Jan-08			<b>3% of Net</b>
	Occasional Tables/ Drums & Cubes	Jan-08			<b>3% of Net</b>
	Benches	Jan-08			<b>3% of Net</b>
	Planters & Receptacles	Jan-08	<b>9% eff. 10/06/08</b>		<b>3% of Net</b>
	<i>\$89 Freight surcharge on Orders Under \$3000 Net-Over \$3000 net fuel surcharge is 3% eff. 9/1/08</i>				
<b>Source</b>	Contract	Sep-10		prepaid frt	<b>2% of Net</b>
	New Lounge Analog and Vee	2010		prepaid frt	<b>2% of Net</b>
	New Swivels TH1 and Qube	2010		prepaid frt	<b>2% of Net</b>